Overview of Lubbock

A Detailed Report on the Capital of West Texas

May 1, 2024

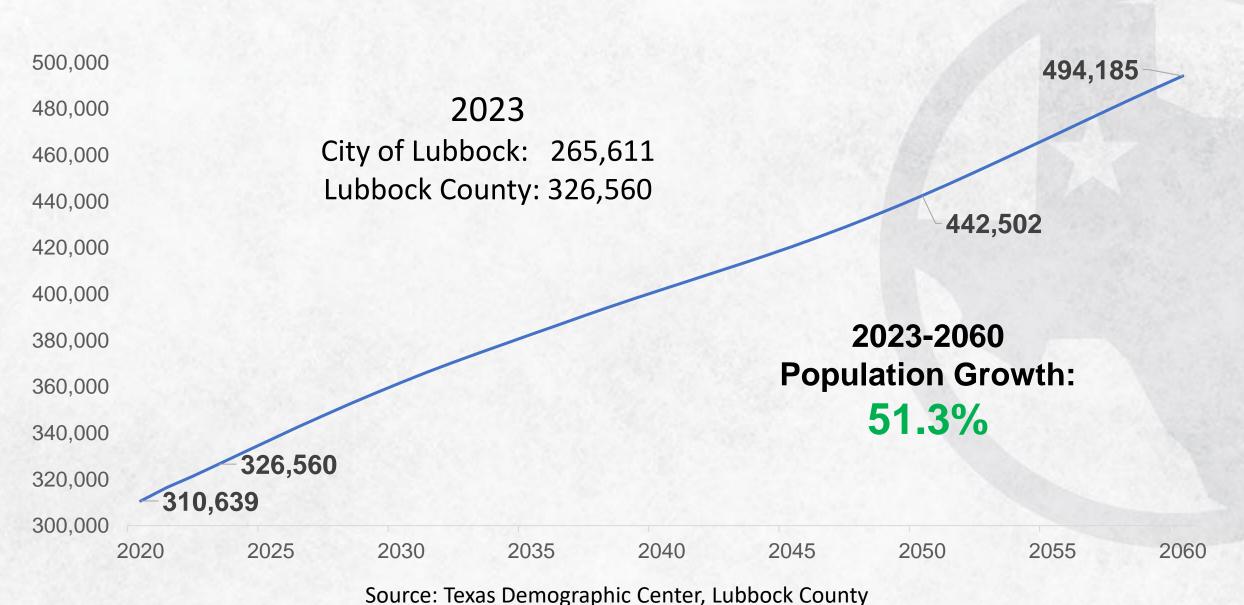




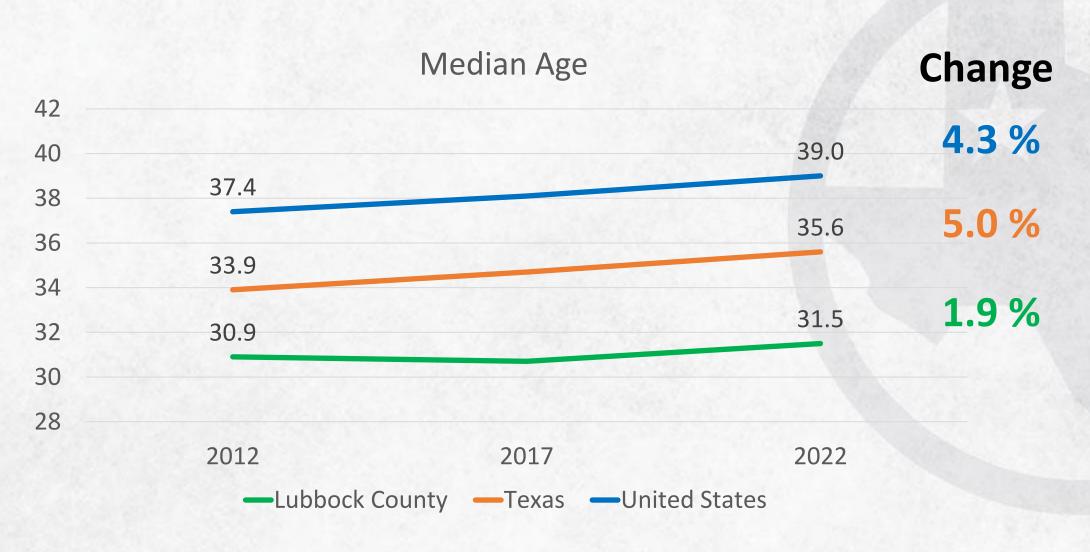




Population Trends



Population Trends



Source: U.S. Census Bureau

Texas Tech University







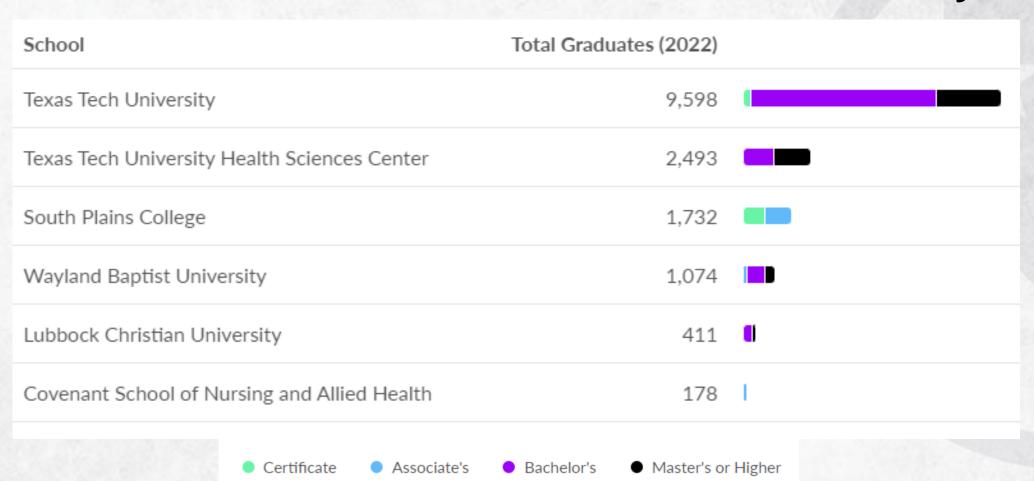
- Public, Tier I Research Institution
- 42,000 students
- Hispanic-Serving Institution
- 150 degree programs
 - Business/Management
 - Engineering
- Innovation Hub
 - 45 new companies launched since 2015
 - 214 IP licenses since 2018
 - \$71M startup investments
- Division I Athletics University





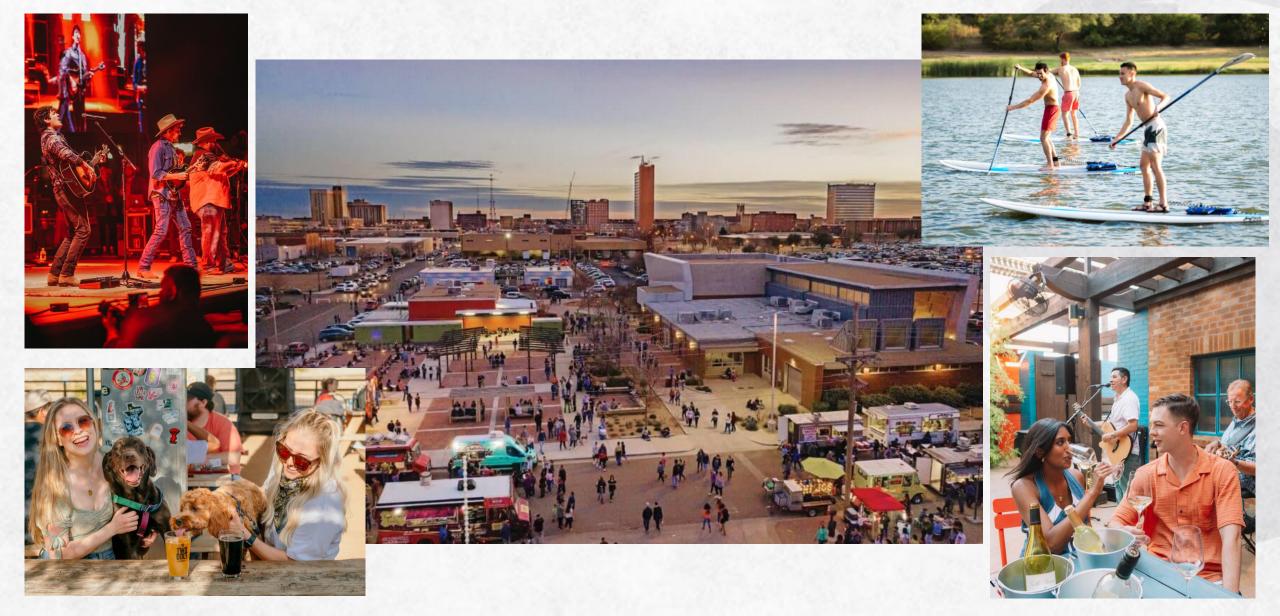
Educational Pipeline

Graduates in 2022: 15,628 +6% over last five years

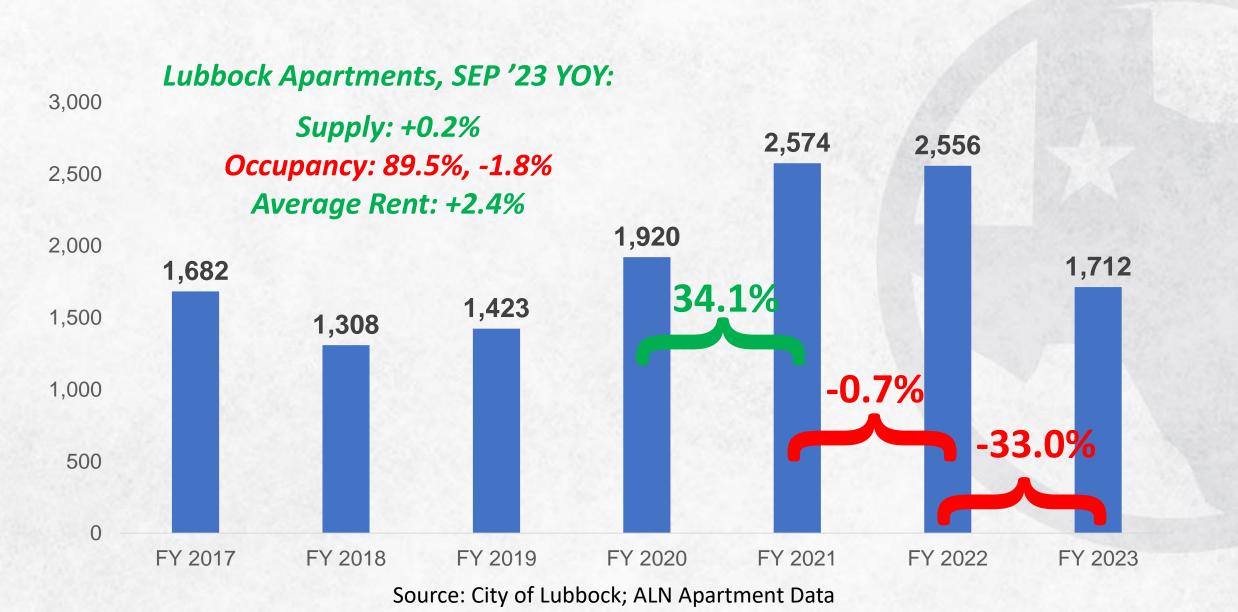


Source: EMSI: Lubbock County, Hockley County, Hale County

Why Gen Y and Z Choosing Lubbock



Annual New Residential Permits

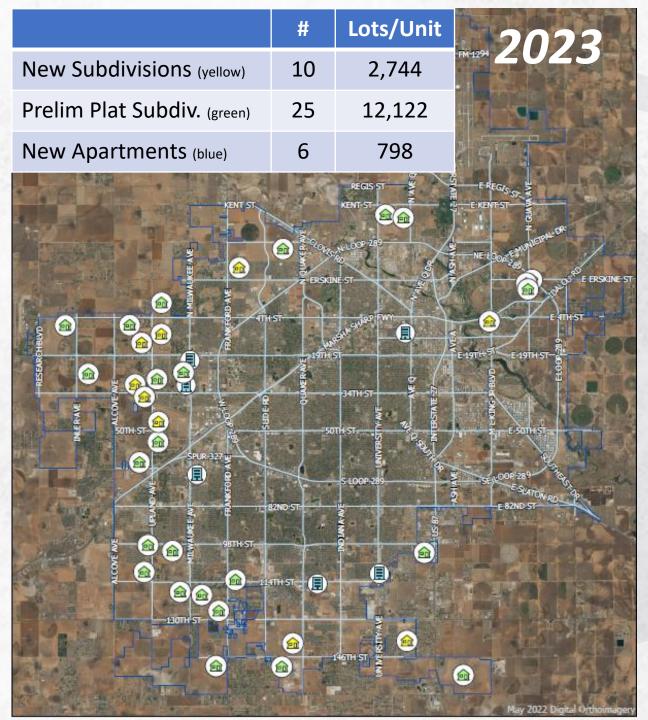


Annual New Residential Permits

Lubbock Single Family Building Permits



Source: Texas A&M Real Estate Center

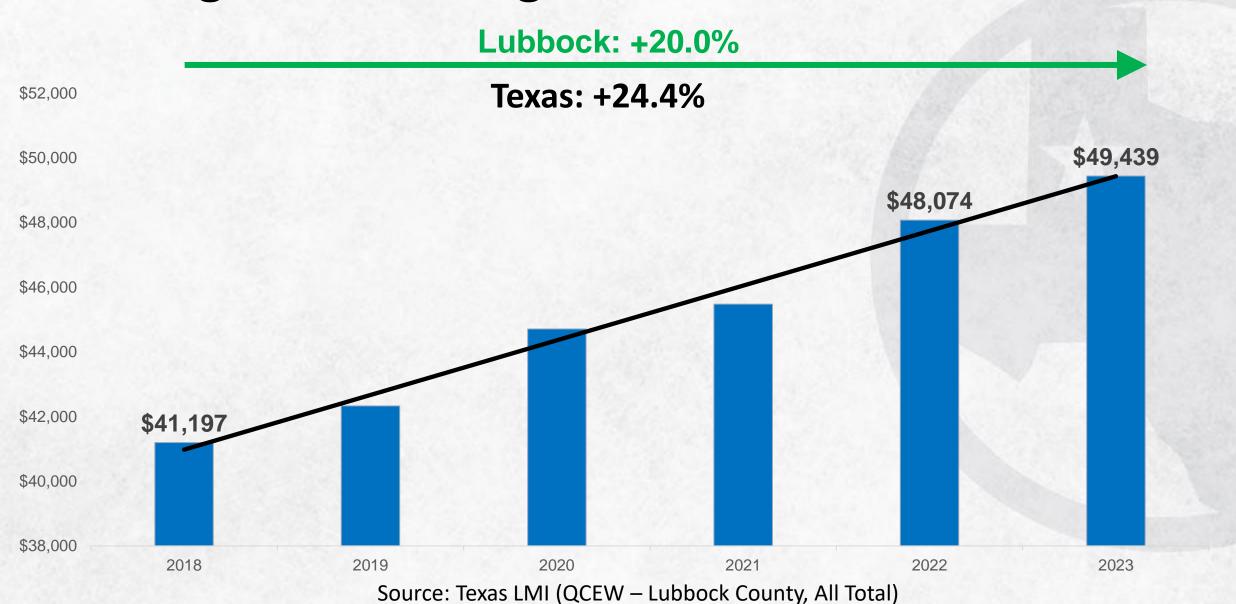


Median Home Prices

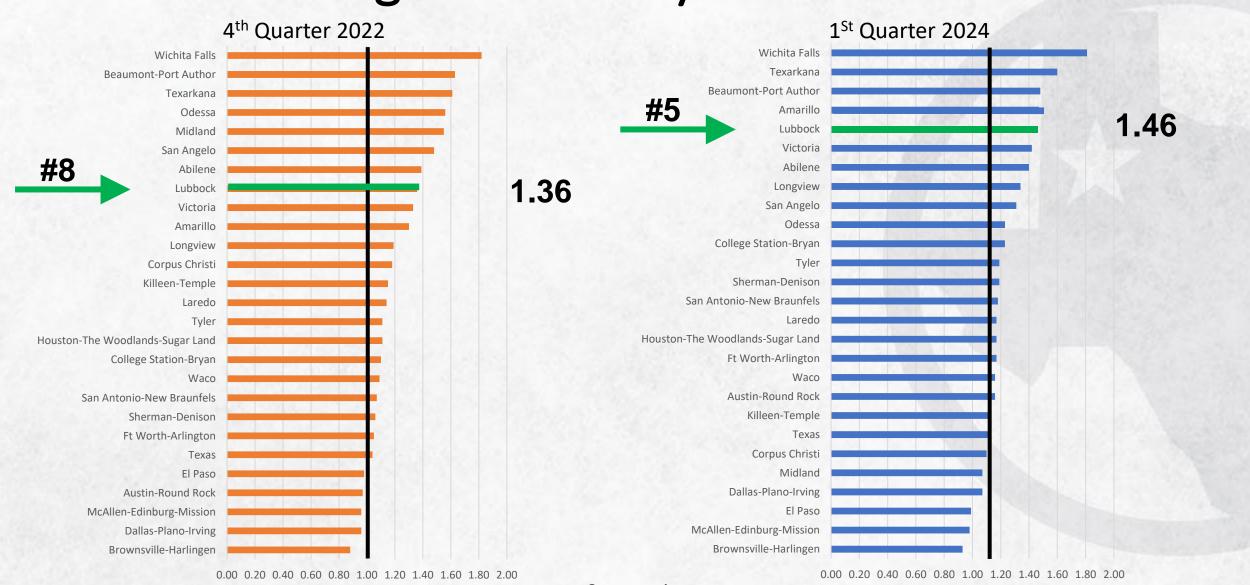


Source: Texas A&M Real Estate Center: Lubbock County





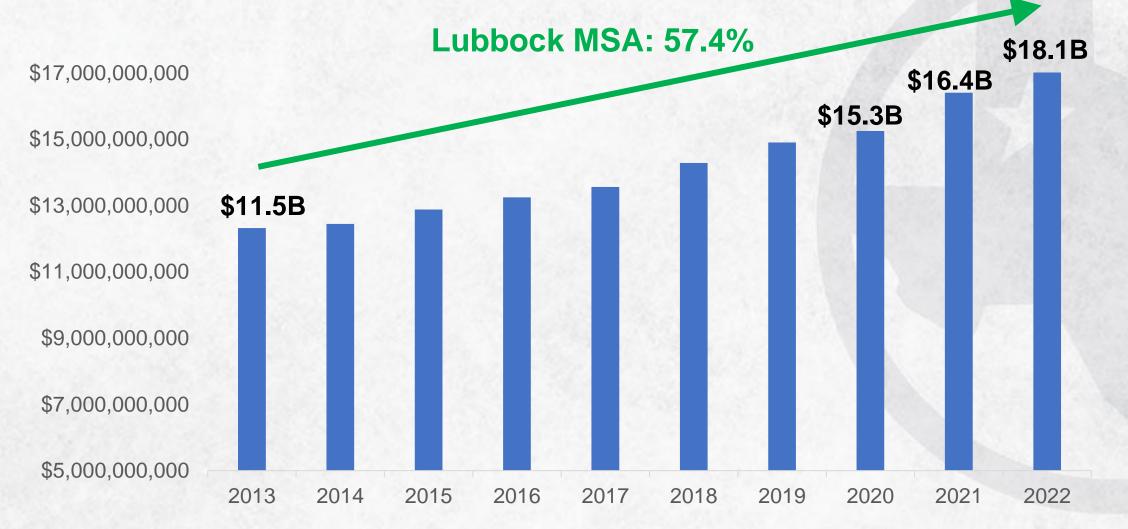
Texas Housing Affordability



Source: Texas A&M Real Estate Center

Annual GDP 2012-2022

GDP (Gross Domestic Product): the total value of goods produced and services provided by Lubbock

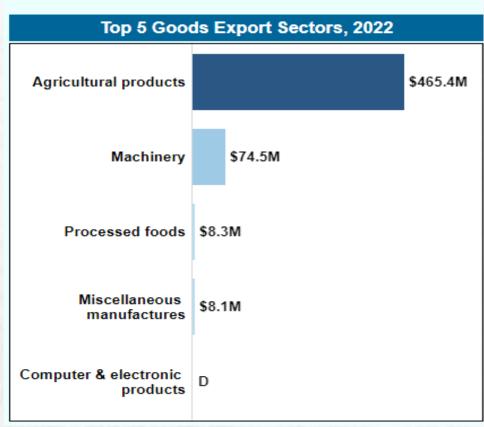


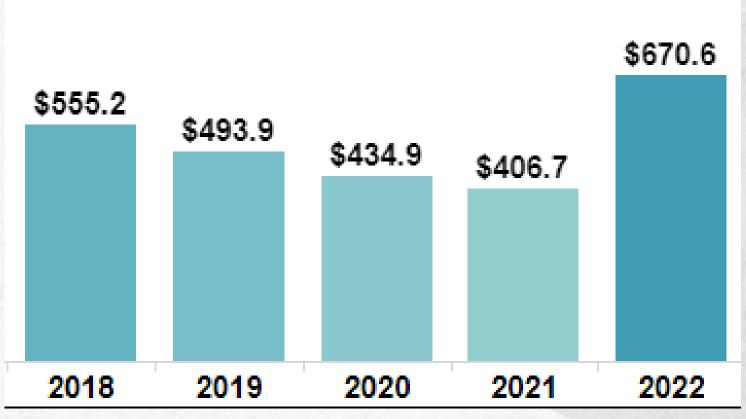
FRED Economic Data – St. Louis FED

Lubbock MSA Exports

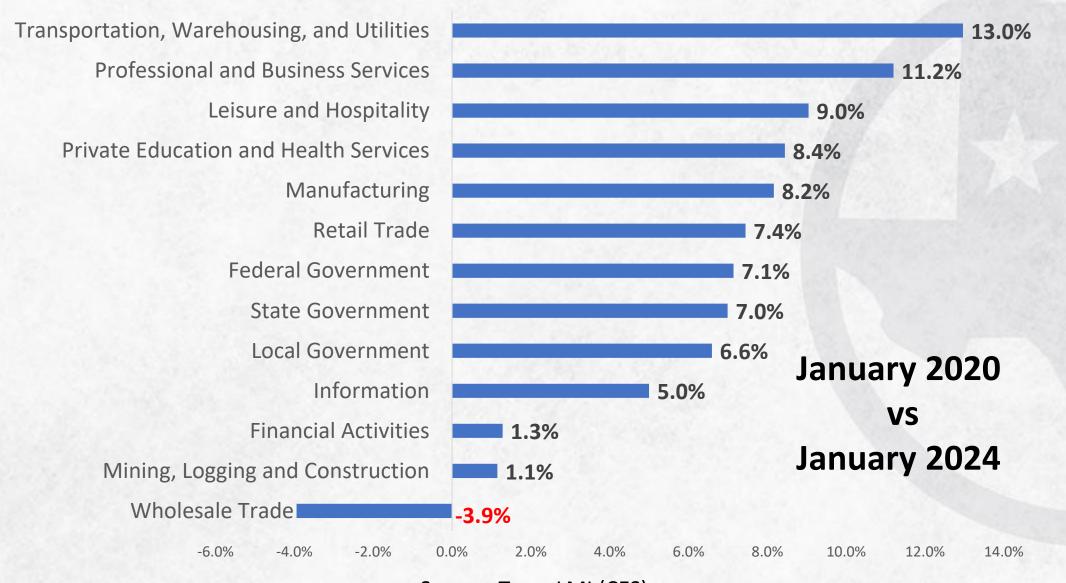
2022 Top Goods Export Sector:

Agricultural products





Job Growth by Industry



Source: Texas LMI (CES)

Recent Announcements



Leprino Foods

- Cheese Processing
- \$1 Billion investment
- 600 jobs
- Opening February 2025



XFab

- Silicon Wafer Mfg
- \$100 Million investment
- 100 jobs
- Plant expansion



WL Plastics (2 plants)

- HDPE Pipe Mfg
- \$57 Million investment
- 135 jobs
- 2nd plant opening mid
 2025



True North Steel

- Steel Fabrication
- 30 jobs
- Plant expansion

Recent Announcements



Plant Ag Systems

- Hydroponics with data
- \$674 Million investment
- 936 jobs
- Construction begins late2024



Tropicale

- Frozen Novelties Mfg
- \$66.8 Million investment
- 500 jobs
- Production began 2023



DuraLine (2 plants)

- Fiber Optic Casing Mfg
- \$52 Million investment
- 141 jobs
- Construction begins late
 2024



HydroFlow

- Pump Mfg
- \$1.88 Million investment
- 38 jobs
- Plant expansion

Labor Performance

January 2020 vs January 2024

Region	Job Growth	Labor Force
United States	1.7 %	1.8 %
Texas	7.2 %	7.6 %
Lubbock City	5.4 %	6.0 %

Texas LMI (LAUS)

Labor Performance



Texas LMI (LAUS)

Workforce Development



South Plains College

- 2022 Est Academic Center in Downtown
- 2017 Est Technical Center in underserved area
 - Welding
 - Automotive
 - Health Care
 - Culinary
- LEDA invested \$15 million



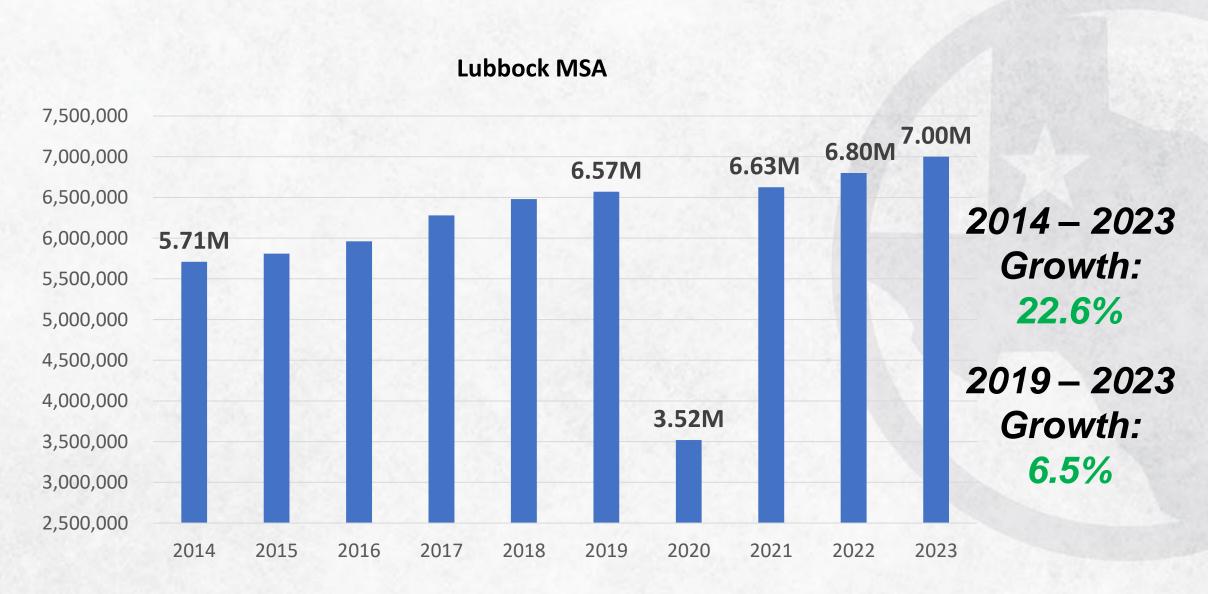
High School CTE Programs

- Investing in programs since 2015
- 40 of 53 regional independent school districts affected
- +13,000 students have utilized the equipment
- LEDA invested \$5.2 million

Programs:

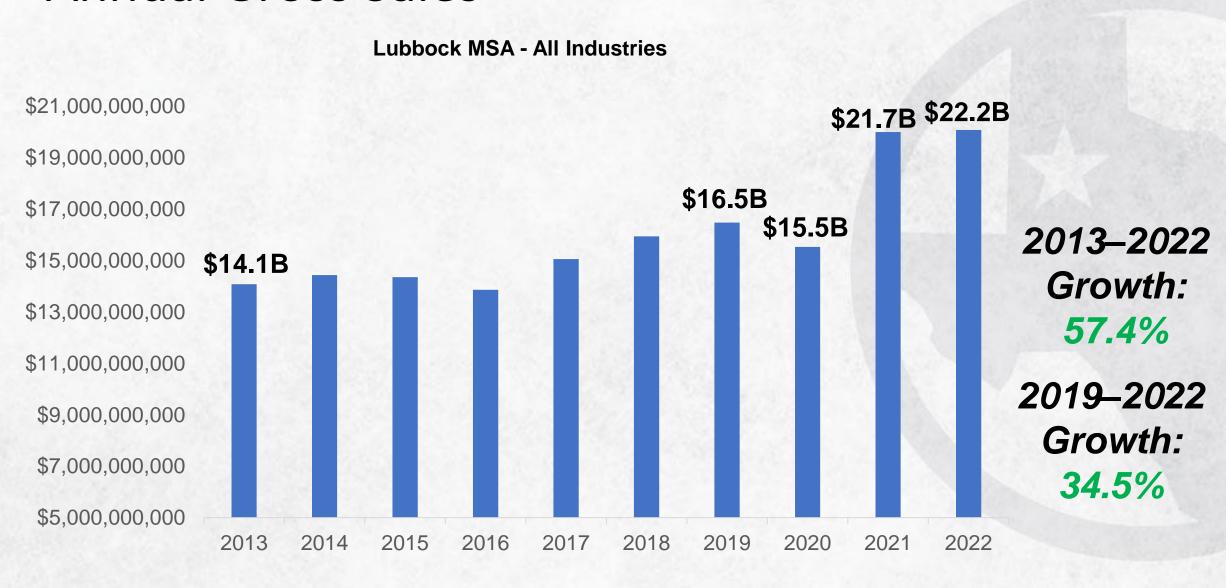
- Drone Tech
- Robotics
- Electrical
- Plumbing
- Welding
- Culinary
- Health Care
- Automotive
- Info Tech
- Construction
- Computer
- Business
- Video Prod.
- Ag Science

Total Number of Visitors



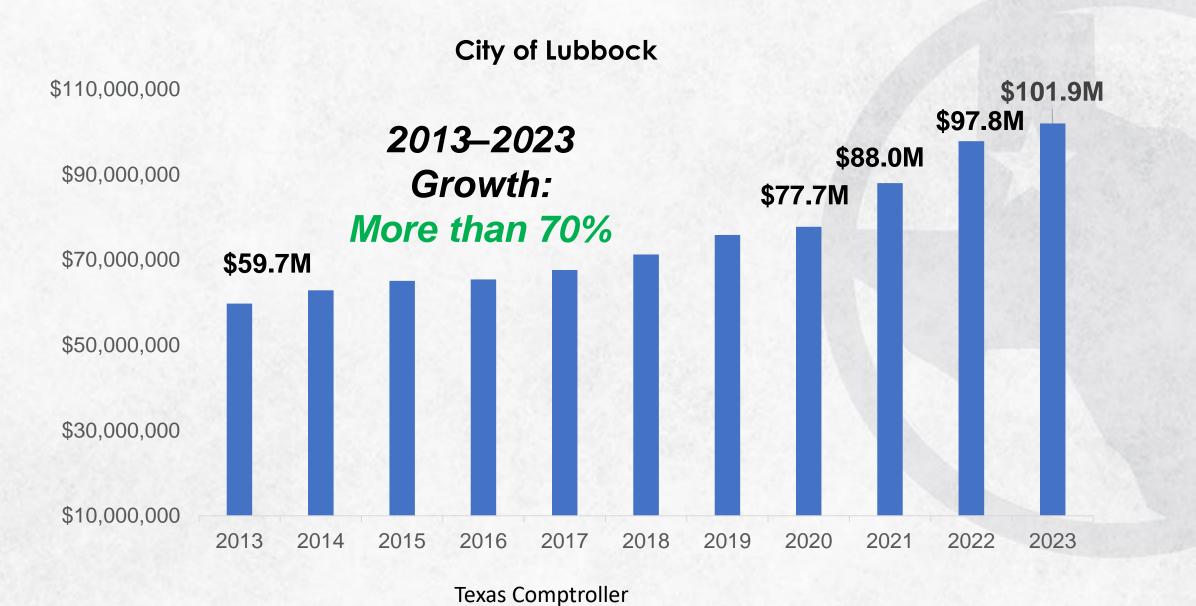
Source: D. K. Shifflet & Associates, Ltd.

Annual Gross Sales



Texas Comptroller

Annual Sales Tax Allocations



Long-Term Lubbock Growth

Transportation 127 expansion now designated



Water Future Water Supply – Lake 7 ready in 2032

Strategic Water Supply

Jim Bertram Lake 7

Supply Sources:

Reuse Water

Storm Water Developed Water

Initial Project Cost: \$207,261,000

Initial Water Supply Potential:

11,975 acre-feet / year 10 million gallons / day



Long-Term Lubbock Growth

Electricity

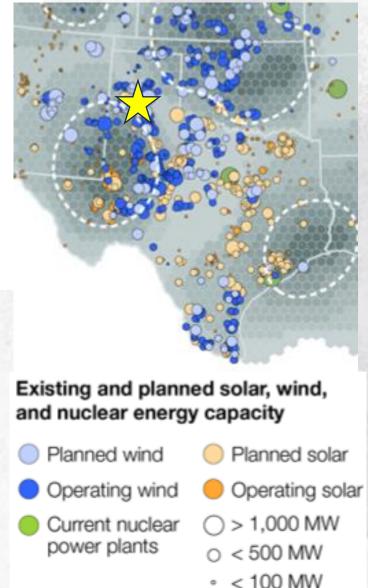
2023: LP&L Joined ERCOT

2024: LP&L Territory in

Competitive Environment



Growth of Renewables





Intent to Join ERCOT

Connect to ERCOT

City Council Voted to Deregulate/Opt-In to Competition

Launched Customer

Began Retail Electric
Providers Registration

Customers Began Shopping
for Retail Providers
(Jan. 5 to Feb. 15, 2024)

Issued RFP for

Retail Electric Providers

Connected Remaining

Customers to ERCOT

Hosted Shopping Fairs for Customers to Learn About New Electric Providers (Jan. 5 to Feb. 15, 2024)

Education Campaign

Customers Received Final LP&L Bill (est. March 2024)

LP&L Gave Official

Competition Opt-In

Notice to ERCOT

Transitioned to Competitive

Retail Electric Market

(beginning March 4, 2024)

TOP 3 CITIES FOR NEW GRADS

It ranks highly across the board for jobs, affordability and fun, landing in the top 27 out of 188 for each subranking. "Other cities did great in one or two areas max, but Lubbock offers the whole package," DeJohn says. Its high placements across the board is "the best combination" and "unheard of compared to the rest of the places.





\$100,000 Goes the Furthest

Across major U.S. cities, \$100,000 can be worth as much as \$86,444 and as little as \$35,791.

Lubbock ranked #5 with the study finding that \$100,000 is worth \$83,350 in the city.



Fastest-growing, most affordable cities in the U.S. BUSINESS INSIDER

Lubbock's cost of living is quite low — the average home price is \$204,500, lower than most of the top 20 cities.





SOLD

LUBBOCK SERVES AS THE

ECONOMIC LIGHTHOUSE IN WEST TX

77

The city's growth trajectory ensures that property investments here will stand the test of time.





THANK YOU!

SCAN FOR PRESENTATION









