# LUBBOCK ECONOMIC DEVELOPMENT ALLIANCE PERFORMANCE AGREEMENT WITH RAW OIL & GAS, INC.

**AGREED-UPON PROCEDURES REPORT** 

FOR THE PERIOD BEGINNING MARCH 1, 2016 AND ENDING FEBRUARY 28, 2017

#### LUBBOCK ECONOMIC DEVELOPMENT ALLIANCE

### PERFORMANCE AGREEMENT WITH RAW OIL & GAS, INC.

#### **AGREED-UPON PROCEDURES**

#### FOR THE PERIOD BEGINNING MARCH 1, 2016 AND ENDING FEBRUARY 28, 2017

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#### **Independent Accountant's Report**

To the Board of Directors and Management of Lubbock Economic Development Alliance

We have performed the procedures enumerated in the attached supplement, which were agreed to by you, the specified user, solely to assist you with respect to determining the amounts payable pursuant to the Performance Agreement with regard to job creation incentives only, for Raw Oil & Gas, Inc. This agreed upon procedures engagement was performed in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of the specified user of the report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and the findings as a result thereof, are enumerated in the attached supplement which is an integral part of this report.

We were not engaged to, and did not perform an audit, the objective of which would be the expression of an opinion on the specified elements, accounts, or items. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Certified Public Accountants

Bolinger, Segars, Silbert & Mass LLP

Lubbock, Texas

March 13, 2017

## LUBBOCK ECONOMIC DEVELOPMENT ALLIANCE PERFORMANCE AGREEMENT WITH RAW OIL & GAS, INC. FOR THE PERIOD BEGINNING MARCH 1, 2016 AND ENDING FEBRUARY 28, 2017

#### **Procedures and Results**

#### Background:

The Lubbock City Council established the Lubbock Economic Development Alliance, Inc. (hereinafter referred to as LEDA) to promote local economic development and stimulate business and commercial activity in Lubbock and the surrounding area. To this end, LEDA entered into a performance agreement with Raw Oil & Gas, Inc. (hereinafter referred to as "the Company") on August 27, 2012.

The terms of the agreement provide incentives to the Company for the creation of new jobs. The general terms of the agreement allow the Company to receive up to \$99,500 for the creation of fifteen (15) new full-time jobs by February 28, 2013, and the maintenance of these jobs through February 28, 2017. The Company will earn incentives ranging from \$2,500 to \$10,000 for each job created according to an annual compensation schedule, and these incentives will be earned in one-fifth (1/5) increments as of each annual measurement date.

#### **Objective, Scope and Procedures Performed:**

Our objective was to determine if the Company met the job creation requirements of their agreement with LEDA. A summary of the procedures used is as follows:

- Reviewed the pertinent contract.
- Reviewed employee census data indicating names, dates of hire, dates of termination, work locations and compensation as of February 28, 2017.
- Obtained the Texas Workforce Commissions (TWC) reports for quarters ending March 31, 2016 through December 31, 2016, and obtained payroll registers from March 1, 2016 through February 28, 2017.
- Reviewed wages reported on payroll registers and TWC reports to verify annual compensation levels and to corroborate dates of hire and/or termination while comparing to employee census.

Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

#### **Results and Conclusions:**

Per our review of the above data and prior year agreed-upon procedure reports:

- The Company had eight (8) full-time Lubbock employees as of March 1, 2012.
- The Company had nine (9) full-time Lubbock employees as of February 28, 2013.
- The Company had fourteen (14) full-time Lubbock employees as of February 28, 2014.
- The Company had twelve (12) full-time Lubbock employees as of February 28, 2015.
- The Company had five (5) full-time Lubbock employees as of February 29, 2016.
- The Company had (6) full-time Lubbock employees as of February 28, 2017.

Based on the above information, the Company did not exceed the baseline measurement, and is not currently entitled to receive incentives in the fifth year of the agreement.