

LUBBOCK ECONOMIC DEVELOPMENT ALLIANCE

PERFORMANCE AGREEMENT WITH COPY CRAFT PRINTERS, INC. dba SLATE GROUP

AGREED-UPON PROCEDURES REPORT

FOR THE PERIOD BEGINNING JULY 1, 2016 AND ENDING JUNE 30, 2017

LUBBOCK ECONOMIC DEVELOPMENT ALLIANCE
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AGREED-UPON PROCEDURES
FOR THE PERIOD BEGINNING JULY 1, 2016 AND ENDING JUNE 30, 2017

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BOLINGER, SEGARS, GILBERT & MOSS, L.L.P.

CERTIFIED PUBLIC ACCOUNTANTS

PHONE: (806) 747-3806

FAX: (806) 747-3815

8215 NASHVILLE AVENUE

LUBBOCK, TEXAS 79423-1954

Independent Accountant's Report

To the Board of Directors and
Management of
Lubbock Economic Development Alliance

We have performed the procedures enumerated in the attached supplement, which were agreed to by you, the specified user, solely to assist you with respect to determining the amounts payable pursuant to the Performance Agreement with regard to job creation incentives only, for Copy Craft Printers, Inc. dba Slate Group. This agreed upon procedures engagement was performed in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of the specified user of the report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and the findings as a result thereof, are enumerated in the attached supplement which is an integral part of this report.

We were not engaged to, and did not perform an audit, the objective of which would be the expression of an opinion on the specified elements, accounts, or items. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Bolinger, Segars, Gilbert & Moss LLP

Certified Public Accountants

Lubbock, Texas

July 18, 2017

**LUBBOCK ECONOMIC DEVELOPMENT ALLIANCE
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Procedures and Results

Background:

The Lubbock City Council established the Lubbock Economic Development Alliance, Inc. (hereinafter referred to as LEDA) to promote local economic development and stimulate business and commercial activity in Lubbock and the surrounding area. To this end, LEDA entered into a contract with Copy Craft Printers, Inc. dba Slate Group (hereinafter referred to as “the Company”) on June 18, 2012.

The terms of the agreement provide incentives to the Company for the creation of new jobs. The general terms of the agreement allow the Company to receive up to \$64,500 for the creation and maintenance of twenty (20) new full-time jobs from July 1, 2012 through June 30, 2017. The Company will earn incentives ranging from \$2,500 to \$10,000 for each job created according to LEDA’s sliding scale. The earned incentives will be earned in one-fifth (1/5) increments as of each annual measurement date.

Objective, Scope and Procedures Performed:

Our objective was to determine if the Company met the job creation requirements of their agreement with LEDA. A summary of the procedures used is as follows:

- Reviewed the pertinent contract.
- Reviewed employee census data indicating names, dates of hire, dates of termination, work locations and compensation as of June 30, 2017.
- Obtained the payroll quarterly summary reports as of December 31, 2016 and June 30, 2017.
- Reviewed wages reported on the payroll reports to verify annual compensation levels and to corroborate dates of hire and/or termination while comparing to employee census.

Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

Results and Conclusions:

Per our review of the above data and prior year agreed-upon procedure reports:

- The Company had sixty-nine (69) full-time Lubbock employees as of June 30, 2012 (baseline).
- The Company had seventy-two (72) full-time Lubbock employees as of June 30, 2013.
- The Company had seventy-two (72) full-time Lubbock employees as of June 30, 2014.
- The Company had seventy-one (71) full-time Lubbock employees as of June 30, 2015.
- The Company had seventy-six (76) full-time Lubbock employees as of June 30, 2016.
- The Company had seventy-nine (79) full-time Lubbock employees as of June 30, 2017.

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Based on the net increase of ten (10) full-time Lubbock employees, the following met the specific compensation requirements based on LEDA's sliding scale:

<u>Number of Employees</u>	<u>Incentive per Employee</u>	<u>Total Incentive</u>
2	\$ 10,000.00	\$ 20,000.00
4	\$ 7,500.00	\$ 30,000.00
3	\$ 5,000.00	\$ 15,000.00
1	\$ 4,000.00	\$ 4,000.00
<u>10</u>		<u>\$ 69,000.00</u>

Based on the above, the Company is currently entitled to receive one-fifth (1/5) of the fifth-year earned incentives of \$69,000, or \$13,800. However, this exceeds the maximum incentive of \$12,900 per year. Therefore, the Company's fifth year incentives earned, is \$12,900.

Based on procedures performed, there were no questions or issues raised that needed to be discussed with the Company.