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### INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED-UPON PROCEDURES

Mr. John Osborne Chief Executive Officer Lubbock Economic Development Alliance, Inc. 1500 Broadway, Suite 600 Lubbock, TX 79401

Dear Mr. Osborne:

We have performed the procedures enumerated in the attached supplement, which were agreed to by you, the specified user, solely to assist you with respect to determining the amounts payable pursuant to the Economic Development Grant Contracts with regard to job creation incentives only, for Quality Buildings, Inc. This agreed-upon procedures engagement was performed in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of the specified user of the report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and the findings as a result thereof, are enumerated in the attached supplement which is an integral part of this report.

We were not engaged to, and did not, perform an audit, the objective of which would be the expression of an opinion on the specified elements, accounts, or items. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the use of the specified user listed above and should not be used by those who have not agreed to the procedures and taken responsibility for the sufficiency of the procedures for their purposes.

Robert Burdette Martin & Serght, L.L.P.
Lubbock, Texas
July 25, 2014

# Lubbock Economic Development Alliance, Inc. Agreement with Quality Buildings, Inc. For the period from July 1, 2013 through June 30, 2014

## Background:

The Lubbock City Council established the Lubbock Economic Development Alliance, Inc. (hereinafter referred to as LEDA) to promote local economic development and stimulate business and commercial activity in Lubbock and the surrounding area. To this end, LEDA entered into a performance agreement with Quality Buildings, Inc. (hereinafter referred to as the "Company") on August 27, 2012.

The terms of the agreement provide incentives to the Company for the creation of new jobs. The general terms of the agreement allow the Company to receive up to \$96,500 for the creation of thirty-three (33) new full-time jobs in the City of Lubbock from June 30, 2013 and the maintenance of these jobs through June 30, 2019. The Company will earn incentives ranging from \$2,500 to \$10,000 for each job created according to LEDA's sliding scale. The earned incentives are to be paid out in five annual installments.

## **Objective, Scope and Procedures Performed:**

Our objective was to determine if the Company met the job creation and maintenance requirements of their agreement with LEDA. A summary of the procedures used is as follows:

- Reviewed the pertinent contract.
- Reviewed employee census data indicating names, dates of hire, dates of termination, work locations and compensation as of June 30, 2014.
- Obtained the Texas Workforce Commission (TWC) report for quarters ending 9-30-2013 through 6-30-2014.
- Discussed questions and issues raised as a result of the above steps with Company personnel.
- Discussed agreement interpretations with LEDA personnel.

Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

#### **Results and Conclusions:**

Per our review of the above data:

- The Company had zero (0) full-time Lubbock employees as of June 30, 2012.
- The Company had five (5) full time Lubbock employees as of June 30, 2013.
- The Company had nine (9) full-time Lubbock employees as of June 30, 2014. The nine full-time employees had total compensation of \$281,871 for the twelve months ended June 30, 2014.
- Of the net increase of nine (9) full-time positions in the Lubbock office, the following met the specific compensation requirements for the various levels of incentives:

Number of Employees	Incentive per Employee		Total Incentive	
2	\$	4,000	\$	8,000
1	\$	3,000	\$	3,000
4	\$	2,500	\$	10,000
7			\$	21,000

Based on the above, the Company is currently entitled to receive the second of five installments of total earned incentives of \$21,000, or \$4,200.