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***INDEPENDENT ACCOUNTANTS' REPORT  
ON APPLYING AGREED-UPON PROCEDURES***

Mr. John Osborne  
Chief Executive Officer  
Lubbock Economic Development Alliance, Inc.  
1500 Broadway, Suite 600  
Lubbock, TX 79401

Dear Mr. Osborne:

We have performed the procedures enumerated in the attached supplement, which were agreed to by you, the specified user, solely to assist you with respect to determining the amounts payable pursuant to the Economic Development Grant Contracts with regard to job creation incentives only, for Flat Wireless, LLC. This engagement to apply agreed-upon procedures was performed in accordance with standards established by the American Institute of Certified Public Accountants. The sufficiency of the procedures is solely the responsibility of the specified user of the report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and the findings as a result thereof, are enumerated in the attached supplement which is an integral part of this report.

We were not engaged to, and did not, perform an audit, the objective of which would be the expression of an opinion on the specified elements, accounts, or items. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the use of the specified user listed above and should not be used by those who have not agreed to the procedures and taken responsibility for the sufficiency of the procedures for their purposes.

*Robinson Burdette Martin & Seright, L.L.P.*

Lubbock, Texas  
July 2, 2012

**Lubbock Economic Development Alliance, Inc. Agreement with  
Flat Wireless, LLC  
For the period from March 1, 2011 through February 29, 2012**

**Background:**

The Lubbock City Council established the Lubbock Economic Development Alliance, Inc. (hereinafter referred to as LEDA) to promote local economic development and stimulate business and commercial activity in Lubbock and the surrounding area. To this end, LEDA entered into a performance agreement with Flat Wireless, LLC (hereinafter referred to as Flat Wireless) on February 28, 2011.

The terms of the agreement provide incentives to Flat Wireless for the creation of new jobs. The general terms of the agreement allow Flat Wireless to receive up to \$46,500 for the creation of forty-two (42) new full-time jobs in the City of Lubbock from March 1, 2011 through February 29, 2012 and the maintenance of these jobs through February 29, 2016. Flat Wireless will earn incentives ranging from \$2,500 to \$10,000 for each job created according to LEDA's sliding scale. The earned incentives are to be paid out in five annual installments.

**Objective, Scope and Procedures Performed:**

Our objective was to determine if Flat Wireless met the job creation and maintenance requirements of their agreement with LEDA. A summary of the procedures used is as follows:

- Reviewed the pertinent contract.
- Reviewed employee census data indicating names, dates of hire, dates of termination, jobs titles, and compensation as of February 29, 2012.
- Obtained Texas Workforce Commission quarterly reports for the quarters ending 6-30-2011, 9-30-2011, and 12-31-2011.
- Obtained payroll check stubs or earnings statements for the payroll periods 3-1-2011 through 3-30-2011 and 1-1-2012 through 2-29-2012.
- Reviewed wages reported on the TWC quarterly reports to verify annual compensation levels and to corroborate dates of hire and/or termination.
- Discussed questions and issues raised as a result of the above steps with Flat Wireless personnel.
- Discussed agreement interpretations with LEDA personnel.

Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

## **Results and Conclusions:**

Per our review of the above data:

- Flat Wireless had seventy eight (78) employees as of March 1, 2011 (baseline).
- Flat Wireless had sixty four (64) full-time Lubbock employees as of February 29, 2012.

Based on the above, Flat Wireless did not exceed the baseline employee level of seventy-eight (78) full-time Lubbock employees. Accordingly, Flat Wireless is not entitled to receive any first year incentive under this performance agreement.